



भारतीय प्रौद्योगिकी संस्थान मुंबई Indian Institute of Technology Bombay

CS 6001: Game Theory and Algorithmic Mechanism Design

Week 11

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Slide preparation acknowledgments: Ramsundar Anandanarayanan and Harshvardhan Agarwal

ज्ञानम् परमम् ध्येयम्

Knowledge is the supreme goal



- ▶ Affine Maximizers
- ▶ Single Object Allocation
- ▶ Myerson's Lemma
- ▶ Illustration of Myerson's Lemma
- ▶ Optimal Mechanism Design

Generalization of VCG mechanism



Question

Can we incorporate a larger class of DSIC mechanisms in the quasi-linear domain?

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$$w_i \theta_i(a)$$

where, $w_i \geq 0 \quad \forall i \in N$, (not all zero) – **different weight for players**

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 $\kappa : A \rightarrow \mathbb{R}$ is any arbitrary function – **translation**

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Special cases

- $\kappa \equiv 0$ and $w_i = 1 \ \forall i \in N$ – **efficient**
- $\kappa \equiv 0$ and $w_d = 1, w_i = 0 \ \forall i \neq d$ – **dictatorial**
- w_i 's are different \implies not ANON
- κ is a non-constant function \implies different importance is given to different allocations

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- **Independence of Non-influential Agents**

Definition

An AM rule f^{AM} with weights $w_i \forall i \in N$ and the function κ satisfies independence of non-influential agents (INA) if for all $i \in N$ with $w_i = 0$ we have

$$f^{AM}(\theta_i, \theta_{-i}) = f^{AM}(\theta'_i, \theta_{-i}), \quad \forall \theta_i, \theta'_i, \theta_{-i}$$



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- **Remark:** This is a tie-breaking requirement – the zero weight agent does not influence the allocation decision, hence it should not break any tie either

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Example

If INA was not satisfied, then AM can be manipulated, e.g., suppose there is a tie when $w_i = 0$ for some valuation profile, but the allocation is the less preferred one for agent i

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Consider

$$p_i^{AM}(\theta_i, \theta_{-i}) = \begin{cases} \frac{1}{w_i} [h_i(\theta_{-i}) - \{\sum_{j \neq i} w_j \theta_j (f^{AM}(\theta)) + \kappa(f^{AM}(\theta))\}] & \forall i : w_i > 0, \\ 0, & \forall i : w_i = 0. \end{cases}$$



(Almost) All Affine Maximizers are DSIC (contd.)



Proof.

Payoff of i if $w_i > 0$



(Almost) All Affine Maximizers are DSIC (contd.)

Proof.

Payoff of i if $w_i > 0$

$$\begin{aligned} &= \theta_i(f^{AM}(\theta_i, \theta_{-i})) - p_i^{AM}(\theta_i, \theta_{-i}) \\ &= \frac{1}{w_i} [\{ \sum_{j \in N} w_j \theta_j (f^{AM}(\theta_i, \theta_{-i})) + \kappa(f^{AM}(\theta_i, \theta_{-i})) \} - h_i(\theta_{-i})] \\ &\geq \frac{1}{w_i} [\{ \sum_{j \in N} w_j \theta_j (f^{AM}(\theta'_i, \theta_{-i})) + \kappa(f^{AM}(\theta'_i, \theta_{-i})) \} - h_i(\theta_{-i})] \\ &= \theta_i(f^{AM}(\theta'_i, \theta_{-i})) - p_i^{AM}(\theta'_i, \theta_{-i}) \end{aligned}$$



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Hence, payoff are identical for all types.





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Theorem (Roberts 1979)

Let A be finite with $|A| \geq 3$. If the type space is unrestricted, then every ONTO and dominant strategy implementable allocation rule must be an affine maximizer

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- **Proof reference:** Ron Lavi, Ahuva Mu'alem, and Noam Nisan. "Two simplified proofs for Roberts' theorem". In: Social Choice and Welfare 32 (2009), pp. 407–423.
- **Similarity with GS Theorem:** GS Theorem is restricting the class to dictatorships, but here it is restricting to affine maximizers



- ▶ Affine Maximizers
- ▶ Single Object Allocation
- ▶ Myerson's Lemma
- ▶ Illustration of Myerson's Lemma
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Setup for selling single indivisible object



- Type set of agent i : $T_i \subseteq \mathbb{R}$

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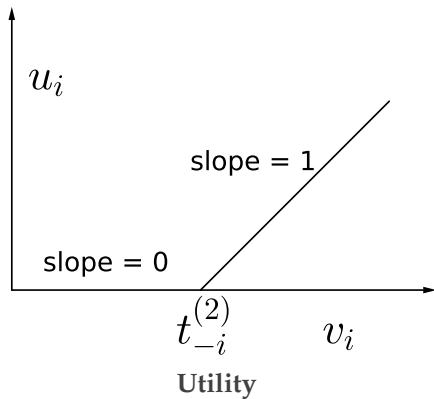


Vickrey (Second Price) Auction

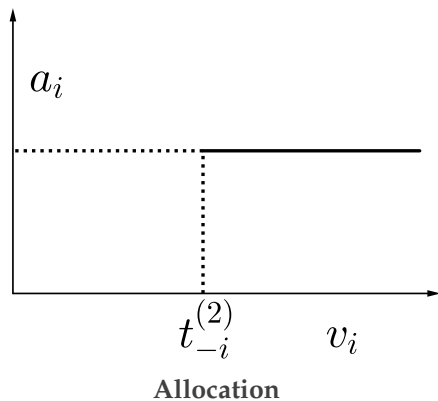
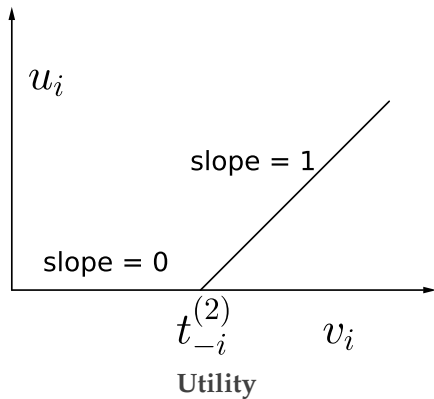
- 1 Define $t_{-i}^{(2)} = \max_{j \neq i} \{v_j\}$
- 2 Agent i wins if $v_i > t_{-i}^{(2)}$, loses if $v_i < t_{-i}^{(2)}$ and a tie breaking rule decides if there is an equality
- 3 Since payment is $t_{-i}^{(2)}$ if i is the winner, the utility is zero in case of a tie

$$u_i(v_i, v_{-i}) = \begin{cases} 0 & \text{if } v_i \leq t_{-i}^{(2)} \\ v_i - t_{-i}^{(2)} & \text{if } v_i > t_{-i}^{(2)} \end{cases}$$

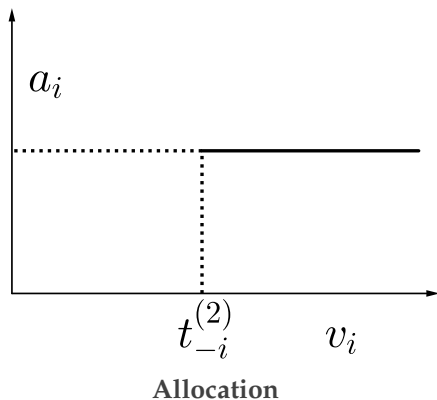
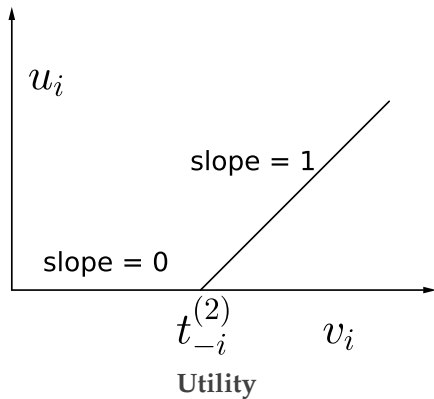
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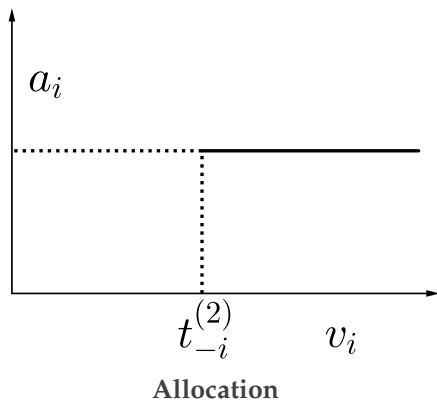
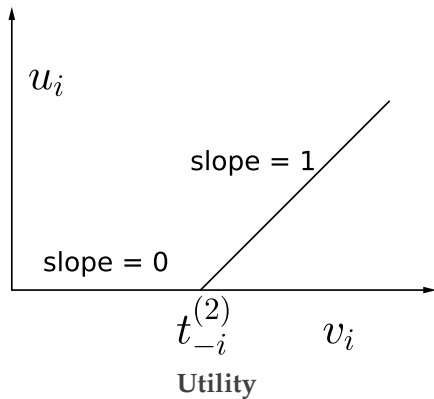


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- Whenever differentiable, it coincides with the allocation probability

Brief review of convex functions



Recall: A function $g : I \rightarrow \mathbb{R}$ (where I is an interval) is convex if for every $x, y \in I$ and $\lambda \in [0, 1]$

$$\lambda g(x) + (1 - \lambda)g(y) \geq g(\lambda x + (1 - \lambda)y)$$

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Fact

*Convex functions are differentiable **almost everywhere***

i.e., the points where the function is not differentiable form a countable set (see the example before) - has measure zero

Convex functions



If g is differentiable at $x \in I$, we denote the derivative by $g'(x)$

The following definition extends the idea of gradient

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Definition (Subgradient)

For any $x \in I$, x^* is a subgradient of g at x if $g(z) \geq g(x) + x^*(z - x), \forall z \in I$



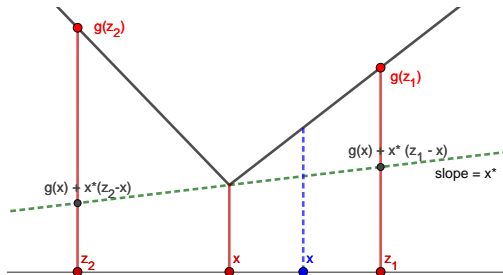
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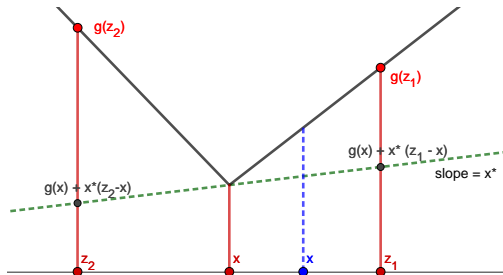
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Question

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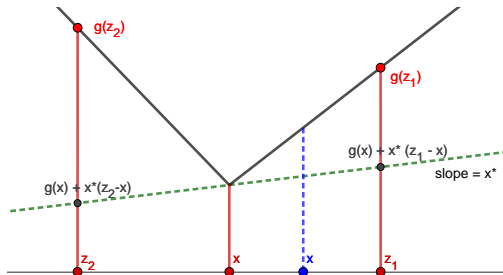
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- Is it unique?



Proofs for the following lemmas can be found in any standard convex analysis text

Lemma

Let $g : I \rightarrow \mathbb{R}$ be a convex function. Suppose x is in the interior of I and g is differentiable at x . The $g'(x)$ is the unique subgradients of g .



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Lemma

Let $g : I \rightarrow \mathbb{R}$ be a convex function. Then for every $x \in I$ a subgradient of g at x exists.

Standard results (contd.)



Fact

Let $I' \subseteq I$ be the set of points where g is differentiable. The set $I \setminus I'$ is of measure zero. The set of subgradients at a point forms a convex set.

Standard results (contd.)



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Let $I' \subseteq I$ be the set of points where g is differentiable. The set $I \setminus I'$ is of measure zero. The set of subgradients at a point forms a convex set.

Define $g'_+(x)$ and $g'_-(x)$ as

$$g'_+(x) = \lim_{z \rightarrow x, z > x} g'(z)$$

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Standard results (contd.)



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The subgradients at $x \in I \setminus I'$ is $[g'_-(x), g'_+(x)]$

Summary of the Lemmas



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Lemma

Let $g : I \rightarrow \mathbb{R}$ be a convex function. Let $\phi(z) \in \partial g(z), \forall z \in I$. Then for all $x, y \in I$ such that $x > y$, we have $\phi(x) \geq \phi(y)$.

Summary of the Lemmas



We will denote the set of subgradients of g at $x \in I$ as $\partial g(x)$

- 1 First lemma says $\partial g(x) = \{g'(x)\}, \forall x \in I'$
- 2 Second lemma says that $\partial g(x) \neq \emptyset, \forall x \in I$

Lemma

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- $\phi(z)$ picks one value at every z (even if subgradients can be many)
- This result says that subgradient functions are monotone

Summary of the Lemmas (contd.)



Lemma

Let $g : I \rightarrow \mathbb{R}$ be a convex function. Then for any $x, y \in I$

$$g(x) = g(y) + \int_y^x \phi(z) dz$$

where $\phi : I \rightarrow \mathbb{R}$ is such that $\phi(z) \in \partial g(z) \forall z \in I$



- ▶ Affine Maximizers
- ▶ Single Object Allocation
- ▶ Myerson's Lemma
- ▶ Illustration of Myerson's Lemma
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Monotonicity and Myerson's Lemma



Definition

An allocation rule is non-decreasing if for every agent $i \in N$ and $t_{-i} \in T_{-i}$ we have $f_i(t_i, t_{-i}) \geq f_i(s_i, t_{-i})$, $\forall s_i, t_i \in T_i$, $t_i > s_i$.

Monotonicity and Myerson's Lemma



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Theorem (Myerson 1981)

Suppose $T_i = [0, b_i]$, $\forall i \in N$, and the valuations are in the product form. An allocation rule $f : T \rightarrow \Delta A$ and a payment rule (p_1, p_2, \dots, p_n) are DSIC iff



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- f is non-decreasing, and
- payments are given by

$$p_i(t_i, t_{-i}) = p_i(0, t_{-i}) + t_i f_i(t_i, t_{-i}) - \int_0^{t_i} f_i(x, t_{-i}) dx, \quad \forall t_i \in T_i, \forall t_{-i} \in T_{-i}, \forall i \in N$$

Proof of Myerson's Lemma



Remark: Difference with Roberts' theorem

Roberts' result gives a functional form, while Myerson's result is a more implicit property. Sometimes functional forms help answering questions in a more direct manner.

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Proof: Forward direction

- Given (f, p) is DSIC
- Utility of agent i at types t_i and s_i respectively:

$$u_i(t_i, t_{-i}) = t_i f_i(t_i, t_{-i}) - p_i(t_i, t_{-i}), \text{ and } u_i(s_i, t_{-i}) = s_i f_i(s_i, t_{-i}) - p_i(s_i, t_{-i})$$



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- Since (f, p) is DSIC, we have

$$\begin{aligned} u_i(t_i, t_{-i}) &= t_i f_i(t_i, t_{-i}) - p_i(t_i, t_{-i}) \geq t_i f_i(s_i, t_{-i}) - p_i(s_i, t_{-i}) \\ &= s_i f_i(s_i, t_{-i}) + (t_i - s_i) f_i(s_i, t_{-i}) - p_i(s_i, t_{-i}) \\ &= u_i(s_i, t_{-i}) + (t_i - s_i) f_i(s_i, t_{-i}) \end{aligned}$$

Proof of Myerson's Lemma (contd.)



Proof: Forward direction

- We have, $u_i(t_i, t_{-i}) \geq u_i(s_i, t_{-i}) + (t_i - s_i)f_i(s_i, t_{-i})$

Proof of Myerson's Lemma (contd.)



Proof: Forward direction

- We have, $u_i(t_i, t_{-i}) \geq u_i(s_i, t_{-i}) + (t_i - s_i)f_i(s_i, t_{-i})$
- Fixing t_{-i} , define $g(t_i) = u_i(t_i, t_{-i})$, $\phi(t_i) = f_i(t_i, t_{-i})$

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- Hence, the above inequality can be written as

$$g(t_i) \geq g(s_i) + \phi(s_i)(t_i - s_i)$$

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- The above implies $\phi(s_i)$ is a sub-gradient of g at s_i , if g is convex

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- Pick $x_i, z_i \in T_i$ and define $y_i = \lambda x_i + (1 - \lambda)z_i$, where $\lambda \in [0, 1]$

Proof of Myerson's Lemma (contd.)



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- DSIC implies

$$g(x_i) \geq g(y_i) + \phi(y_i)(x_i - y_i) \text{ and } g(z_i) \geq g(y_i) + \phi(y_i)(z_i - y_i)$$

Proof of Myerson's Lemma (contd.)



Proof: Forward direction

$$\begin{aligned} g(x_i) &\geq g(y_i) + \phi(y_i)(x_i - y_i) \text{ and } g(z_i) \geq g(y_i) + \phi(y_i)(z_i - y_i) \\ \implies \lambda g(x_i) + (1 - \lambda)g(z_i) &\geq g(y_i) + \phi(y_i)(\lambda x_i + (1 - \lambda)z_i - y_i) \\ \implies \lambda g(x_i) + (1 - \lambda)g(z_i) &\geq g(\lambda x_i + (1 - \lambda)z_i) \end{aligned}$$

- Thus, g is convex

Proof of Myerson's Lemma (contd.)



Proof: Forward direction

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- Apply lemmas 3 and 4 from our review of convex analysis

Proof of Myerson's Lemma (contd.)



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- Lemma 3 $\implies \phi = f_i(\cdot, t_{-i})$ is non-decreasing \implies **part 1 proved**



Proof of Myerson's Lemma (contd.)

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- Thus, g is convex
- Apply lemmas 3 and 4 from our review of convex analysis
- Lemma 3 $\implies \phi = f_i(\cdot, t_{-i})$ is non-decreasing \implies **part 1 proved**
- Lemma 4 \implies

$$g(t_i) = g(0) + \int_0^{t_i} \phi(x)dx \implies u_i(t_i, t_{-i}) = u_i(0, t_{-i}) + \int_0^{t_i} f_i(x, t_{-i})dx$$

$$\implies t_i f_i(t_i, t_{-i}) - p_i(t_i, t_{-i}) = -p_i(0, t_{-i}) + \int_0^{t_i} f_i(x, t_{-i})dx$$

$$\implies p_i(t_i, t_{-i}) = p_i(0, t_{-i}) + t_i f_i(t_i, t_{-i}) - \int_0^{t_i} f_i(x, t_{-i})dx \implies \text{part 2 proved}$$

Proof of Myerson's Lemma (contd.)



Proof: Reverse direction

- Given f is non-decreasing and the payment formula

Proof of Myerson's Lemma (contd.)



Proof: Reverse direction

- Given f is non-decreasing and the payment formula
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Proof of Myerson's Lemma (contd.)



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Proof of Myerson's Lemma (contd.)

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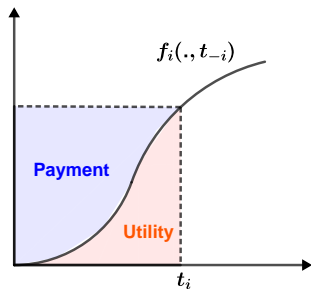


Figure: Proof by picture 1



Proof of Myerson's Lemma (contd.)

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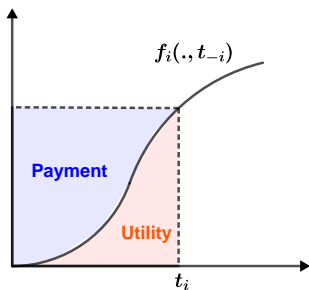


Figure: Proof by picture 1

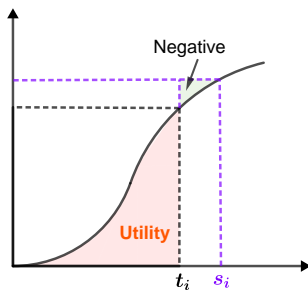


Figure: Proof by picture 2

Proof of Myerson's Lemma (contd.)

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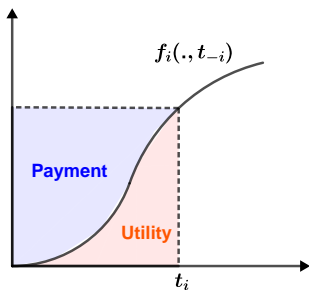


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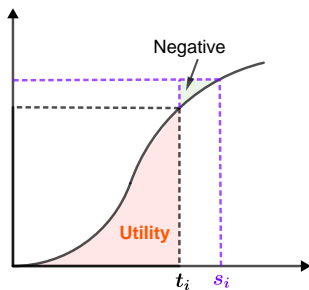


Figure: Proof by picture 2

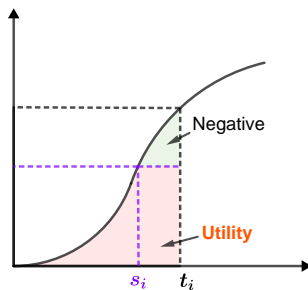


Figure: Proof by picture 3

Proof of Myerson's Lemma (contd.)



Proof: Reverse direction

- Given f is non-decreasing and the payment formula

Proof of Myerson's Lemma (contd.)



Proof: Reverse direction

- Given f is non-decreasing and the payment formula
- Proof by pictures: assume $p_i(0, t_{-i}) = 0$

$$[t_i f_i(t_i, t_{-i}) - p_i(t_i, t_{-i})] - [t_i f_i(s_i, t_{-i}) - p_i(s_i, t_{-i})] = (s_i - t_i) f_i(s_i, t_{-i}) + \int_{s_i}^{t_i} f_i(x, t_{-i}) dx \geq 0$$

Proof of Myerson's Lemma (contd.)



Proof: Reverse direction

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Corollary

An allocation rule in a single object allocation setting is implementable in dominant strategies iff it is non-decreasing.



- ▶ Affine Maximizers
- ▶ Single Object Allocation
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Examples of single object allocation



1. Constant allocation rule - non-decreasing, payment = constant (e.g. 0)

Examples of single object allocation



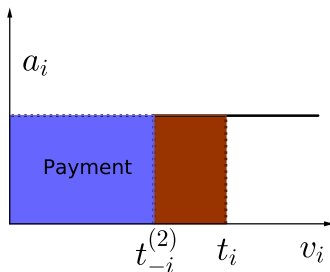
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Examples of single object allocation

1. Constant allocation rule - non-decreasing, payment = constant (e.g. 0)
2. Dictatorial - give the object only to the dictator - non decreasing = constant / zero
3. Second price auction

$$p_i(0, t_{-i}) + t_i f_i(t_i, t_{-i}) - \int_0^{t_i} f_i(x, t_i) dx$$



Allocation for second price auction

Examples of single object allocation



4. Efficient allocation with a reserve price is also non decreasing. If the highest value is below a reserve price r , nobody gets the object. Otherwise, the item goes to the highest bidder.

Allocated to i if $v_i > \max\{t_{-i}^{(2)}, r\}$. Payment = $\{t_{-i}^{(2)}, r\}$



Examples of single object allocation

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5. Not so common allocation rule: $N = \{1, 2\}$, $A = \{a_0, a_1, a_2\}$ Given a type profile $t = (t_1, t_2)$, the seller computes $u(t) = \max\{2, t_1^2, t_2^3\}$ - select a_0, a_1, a_2 depending on which of the three expressions is the maxima - break ties in favour of $0 > 1 > 2$

Player 1 gets the object if $t_1 > \sqrt{\max\{2, t_2^3\}}$

Player 2 gets the object if $t_2 > \sqrt[3]{\max\{2, t_1^2\}}$



Definition

A mechanism (f, p) is **ex-post individually rational** if

$$t_i f_i(t_i, t_{-i}) - p_i(t_i, t_{-i}) \geq 0, \forall t_i \in T_i, t_{-i} \in T_{-i}, \forall i \in N$$



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Ex-post: Even after all agents have revealed their types, participating is weakly preferred.

Implications of Individual Rationality



Lemma

In the single object allocation setting, consider a DSIC mechanism (f, p)

- ① *It is IR iff $\forall i \in N$ and $\forall t_{-i} \in T_{-i}$, $p_i(0, t_{-i}) \leq 0$*
- ② *It is IR and satisfies no subsidy, i.e., $p_i(t_i, t_{-i}) \geq 0$, $\forall t_i \in T_i, t_{-i} \in T_{-i}$, $\forall i \in N$ iff $\forall i \in N, t_{-i} \in T_{-i}, p_i(0, t_{-i}) = 0$*



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Proof

- ① Suppose (f, p) is IR, then $0 - p_i(0, t_{-i}) \geq 0$, hence $p_i(0, t_{-i}) \leq 0$

Implications of Individual Rationality



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- ① Suppose (f, p) is IR, then $0 - p_i(0, t_{-i}) \geq 0$, hence $p_i(0, t_{-i}) \leq 0$
Conversely, if $p_i(0, t_{-i}) \leq 0$, then the payoff of i is

$$t_i f_i(t_i, t_{-i}) - p_i(t_i, t_{-i}) = t_i f_i(t_i, t_{-i}) - p_i(0, t_{-i}) - t_i f_i(t_i, t_{-i}) + \int_0^{t_i} f_i(x, t_{-i}) dx \geq 0$$



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- ② IR $\implies p_i(0, t_{-i}) \leq 0$, if $p_i(t_i, t_{-i}) \geq 0 \forall t_i \implies p_i(0, t_{-i}) = 0$



Implications of Individual Rationality

Lemma

In the single object allocation setting, consider a DSIC mechanism (f, p)

- ① *It is IR iff $\forall i \in N$ and $\forall t_{-i} \in T_{-i}$, $p_i(0, t_{-i}) \leq 0$*
- ② *It is IR and satisfies no subsidy, i.e., $p_i(t_i, t_{-i}) \geq 0$, $\forall t_i \in T_i, t_{-i} \in T_{-i}$, $\forall i \in N$ iff $\forall i \in N, t_{-i} \in T_{-i}, p_i(0, t_{-i}) = 0$*

Proof

- ① Suppose (f, p) is IR, then $0 - p_i(0, t_{-i}) \geq 0$, hence $p_i(0, t_{-i}) \leq 0$
Conversely, if $p_i(0, t_{-i}) \leq 0$, then the payoff of i is

$$t_i f_i(t_i, t_{-i}) - p_i(t_i, t_{-i}) = t_i f_i(t_i, t_{-i}) - p_i(0, t_{-i}) - t_i f_i(t_i, t_{-i}) + \int_0^{t_i} f_i(x, t_{-i}) dx \geq 0$$

- ② $\text{IR} \implies p_i(0, t_{-i}) \leq 0$, if $p_i(t_i, t_{-i}) \geq 0 \forall t_i \implies p_i(0, t_{-i}) = 0$
Clearly if $p_i(0, t_{-i}) = 0 \implies (f, p)$ is IR and no-subsidy.



Non-Vickrey Auctions: Example 1

The object goes to the highest bidder, but the payment is such that everyone is compensated some amount. Assume, WLOG, $t_1 > t_2 > \dots > t_n$

- ① Highest and second highest bidders are compensated $\frac{1}{n}$ of the third highest bid.

$$p_1(0, t_{-i}) = p_2(0, t_{-2}) = -\frac{1}{n}t_3$$

- ② Everyone else receives $\frac{1}{n}$ of the second highest bid

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Deterministic mechanism that redistributes the money

Non-Vickrey Auctions: Example 2



- Allocate the object w.p. $(1 - \frac{1}{n})$ to the highest bidder and w.p. $\frac{1}{n}$ to the second highest bidder.



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Randomized mechanism that redistributes the money



- ▶ Affine Maximizers
- ▶ Single Object Allocation
- ▶ Myerson's Lemma
- ▶ Illustration of Myerson's Lemma
- ▶ Optimal Mechanism Design



Question

How to maximize revenue earned by the auctioneer?

Revenue Maximization



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Maximize w.r.t. what knowledge of the auctioneer?

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The common prior distribution over types

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Accordingly, the notions of incentive compatibility and individual rationality need to change



Preliminaries

- $T_i = [0, b_i]$, Common prior G over $T = \times_{i=1}^n T_i$, g denotes the density



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$$\alpha_i(\underbrace{s_i}_{\text{reported}}; \underbrace{t_i}_{\text{true}}) =$$

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where s_i is the reported type and t_i is the true type.

- Expected utility of agent i : $u_i = t_i \alpha_i(s_i; t_i) - \pi_i(s_i; t_i)$

Bayesian Incentive Compatibility



Definition (Bayesian Incentive Compatibility (BIC))

A mechanism (f, p) is Bayesian incentive compatible (BIC) if $\forall i \in N, \forall s_i, t_i \in T_i$

$$t_i \alpha_i(t_i; t_i) - \pi_i(t_i; t_i) \geq t_i \alpha_i(s_i; t_i) - \pi_i(s_i; t_i)$$

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Similarly, f is Bayesian implementable if $\exists p$ s.t. (f, p) is BIC.

Characterization of BIC mechanisms



Assume that **priors are independent**, i.e., agent i 's value is drawn from a distribution G_i (density g_i) independently from other agents.

$$G(s_1, s_2, \dots, s_n) = \prod_{i \in N} G_i(s_i), \quad G(s_{-i} | t_i) = \prod_{j \neq i} G_j(s_j)$$

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Definition

An allocation rule is **Non-decreasing in expectation (NDE)** if $\forall i \in N, \forall s_i, t_i \in T_i$ with $s_i < t_i$ we have $\alpha_i(s_i) \leq \alpha_i(t_i)$



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Note: The rules that are non-decreasing (defined before) are always NDE, but there can be more rules that are NDE

NDE but not ND



				1
t_2			1	
			1	1
		1		1
		t_1		

Figure: An allocation rule may be NDE but not non-decreasing

All five types are equally likely, $\alpha_1(t_1)$ and $\alpha_2(t_2)$ are monotone, but $f(t_1, t_2)$ is not.

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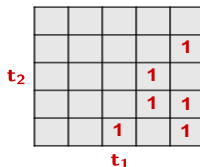


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Theorem (Myerson 1981)

A mechanism (f, p) in the independent prior setting is BIC iff

- f is NDE, and
- p_i satisfies $\pi_i(t_i) = \pi_i(0) + t_i \alpha_i(t_i) - \int_0^{t_i} \alpha_i(x) dx, \quad \forall t_i \in T_i, \forall i \in N$

Characterization of BIC rules



Proof.

This is Bayesian version of the earlier Myerson theorem, proof proceeds in similar lines as before [exercise] □



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As we are in the Bayesian setting now, we can define an analog of individual rationality.

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A mechanism (f, p) is **interim individually rational (IIR)** if for every bidder $i \in N$, we have $t_i \alpha_i(t_i) - \pi_i(t_i) \geq 0, \forall t_i \in T_i$



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Lemma

A mechanism (f, p) is BIC and IIR iff

- f is NDE
- p_i satisfies $\pi_i(t_i) = \pi_i(0) + t_i \alpha_i(t_i) - \int_0^{t_i} \alpha_i(x) dx, \forall t_i \in T_i, \forall i \in N$
- $\forall i \in N, \pi_i(0) \leq 0$



Proof-sketch:

- The first two conditions uniquely identify a BIC mechanism



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- So, the proof requires to show that IIR along with first two conditions is equivalent to third condition



Proof-sketch:

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- **Reverse direction:** $t_i \alpha_i(t_i) - \pi_i(t_i) = -\pi_i(0) + \int_0^{t_i} \alpha_i(s_i) ds_i \geq 0$ if $\pi_i(0) \leq 0$



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