

BUILDING ON AMBITION



WHO WE ARE

Nomura Now



NOMURA

vision &
values

lead

create

connect

perform

To be a leading, client-driven,
global financial services firm
setting the standard for
performance and trust.



Messages from our leaders

Kenichi Watanabe, CEO, Nomura Holdings:

- “Create Change. World-Class. Speed. Our focus is on achieving profitability by leveraging our expanded business platform to deliver tailored solutions to our clients across all geographies.”

Takumi Shibata, COO, Nomura Holdings:

- “With our enhanced business platform, we now have the capabilities to deliver world-class services to our clients globally. Our strategy is firmly centered on client-focused businesses. By further developing our unrivaled Japan retail business and global wholesale franchise, we will increase Nomura’s corporate value over the medium to long term.”

Jasjit Bhattal, President, Wholesale Division (Investment Banking):

- “Each person is expected to play a critical role and take accountability for our success, so it’s imperative for us to continue recruiting the best talent in the business.”



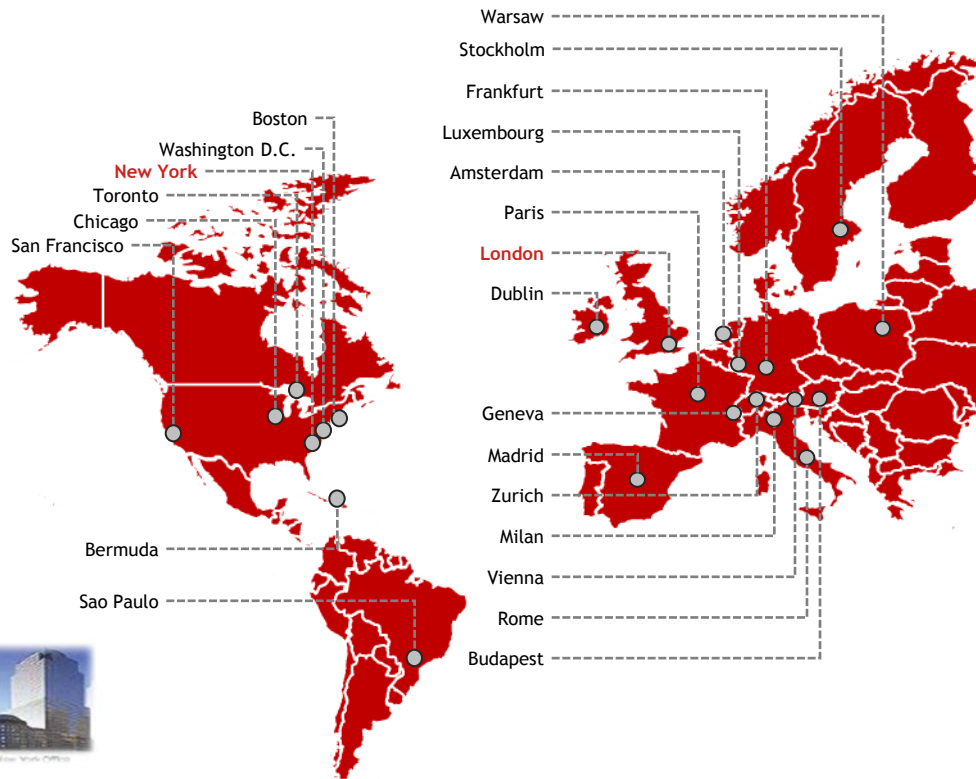
With a Market Capitalization of over \$21 billion, Nomura is one of the world's largest global Investment Banks

27,000 employees in over 30 countries



Nomura International plc

4000 professionals across Europe, Middle East and Africa



Nomura Securities International

1500 professionals across the Americas

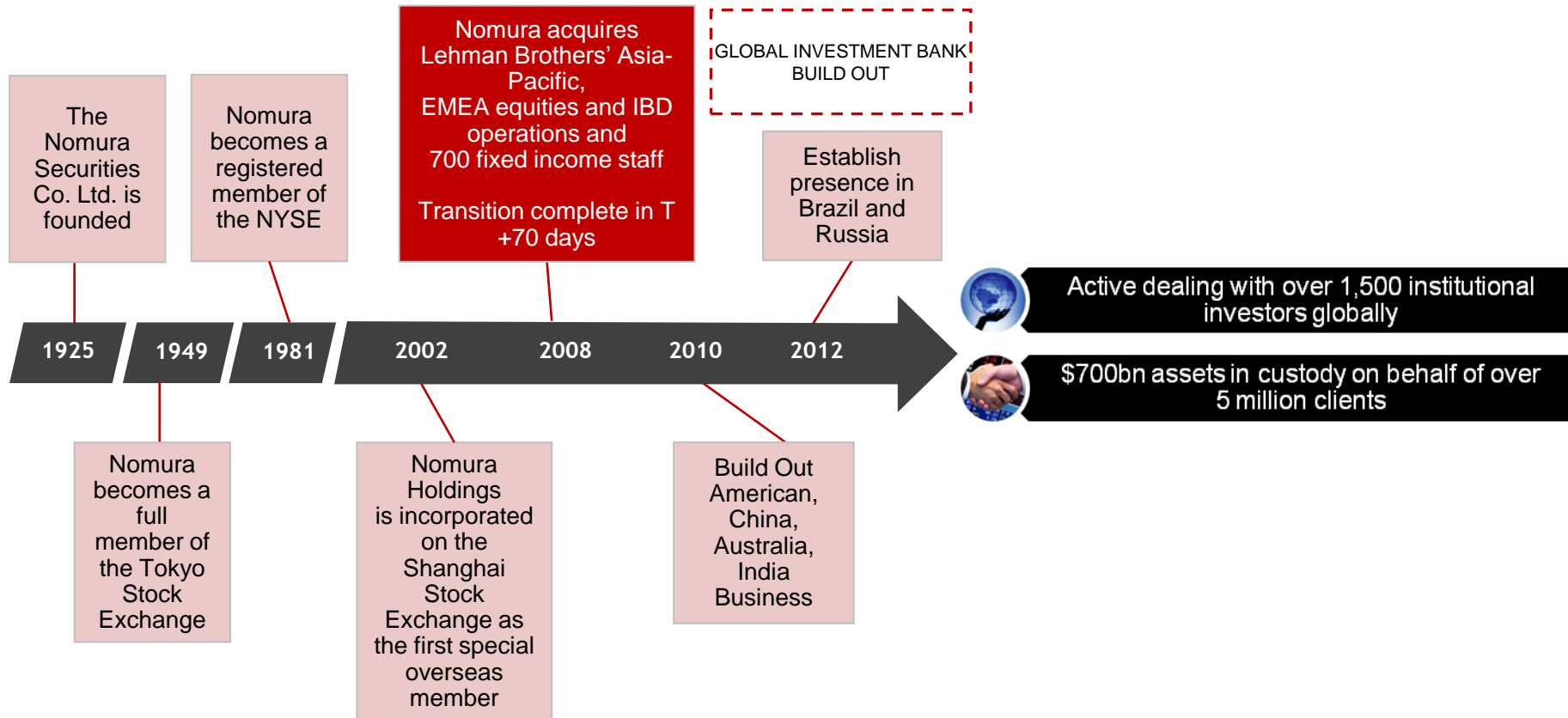


Nomura Securities Co Ltd

21,500 professionals across Asia-Pacific



Our history has helped set us apart – roots in Asia that have evolved in every region over the last 80 years



And a unique Business Model: Asia's Global Investment Bank

- Asia leadership and competitive advantage
- Clean and substantial balance sheet
- Global investment banking model
- Regional empowerment and accountability
- Growth orientation with vision and momentum

15,876	6,000	-	-	8,959
1,498	884,077	1,270	1,148	969
1,000	813	87	887	3,648
4			838,799	808,304
532	9,515		5	16
426	91,711	676	9,288	-
			853,127	821,896
			900,312	876,311
728	963,411	92		
		86	12,113	10,388
24,095	11,091	120	6,540	5,074
39,763	10,057	22,503	23,315	6,264
		38,018	41,976	21,726

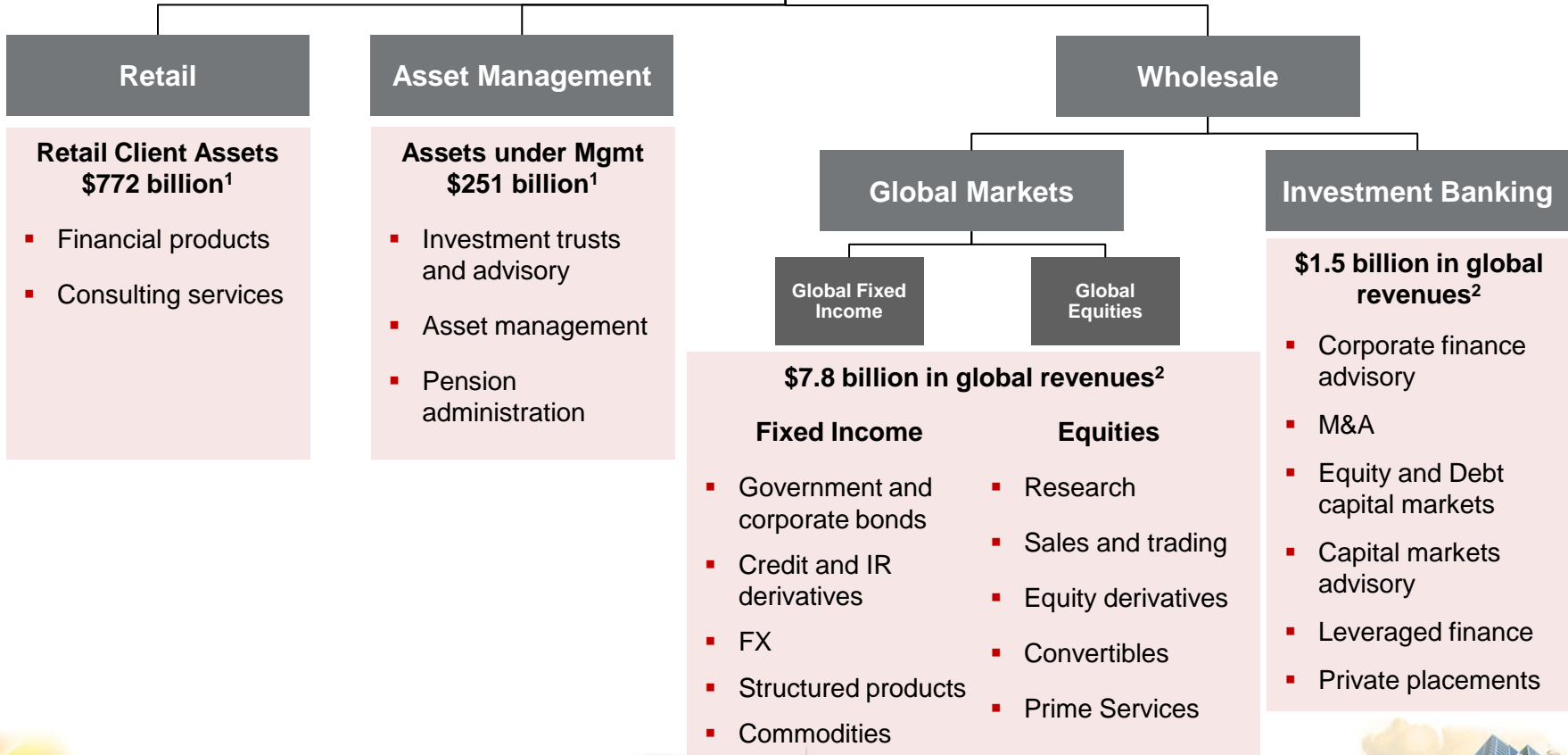


OUR BUSINESS

Built for the new century



Building a Leading Independent Investment Bank

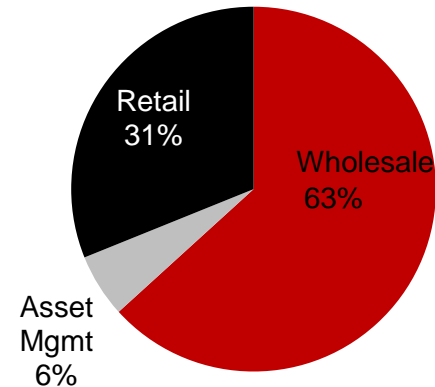


1. As of 30 June, 2010
 2. Full year result as of 31 March 2010.

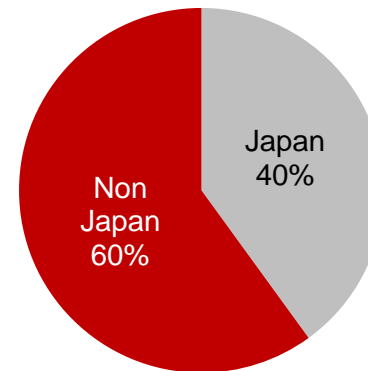
Building a Leading Global Financial Powerhouse

- US\$383 billion balance sheet¹, operating globally with more than 27,000 employees¹
- Global presence and expertise, full product capabilities, and strong balance sheet capacity with an industry-leading capital base
- Two focuses:
 - Wholesale division: Investment Banking and Global Markets
 - Retail and Asset Management: provide the foundation for a global financial powerhouse

Net Revenue by Division³



Wholesale Revenue by Region³



INVESTMENT BANKING




World class capabilities across Asia Pacific

Nomura is uniquely positioned to serve multinational corporates on their strategic initiatives across the region

Regional Capabilities

India


IL&FS
 Joint Bookrunner
 India IPO


ESSAR
 Bookrunner and
 Joint Underwriter
 Secured bonds


AIRCEL
 Lead Financial
 Advisor


TATA POWER
 Sole Bookrunner
 Convertible bond

China / HK

 "Best M&A House in China 2008, 2009"


PRUDENTIAL
 Co-Lead Manager
 Rights issue


中国投资有限责任公司
 CHINA INVESTMENT CORPORATION
 Lead Financial Advisor


TPG
 Financial Advisor


RUSAL
 Joint Bookrunner
 Hong Kong IPO

Japan

 "Best Investment Bank, 2009"


Prudential
 Financial Advisor


Resona Group
Resona Holdings, Inc.
 Financial Advisor


TEPCO
 Sole Bookrunner


JFC

JBIC
 Joint Bookrunner

South Korea

 "Best M&A House in Korea 2009"


SAMSUNG
LIFE INSURANCE
 Co-manager
 Korea IPO


hynix
 Joint Bookrunner
 Block trade

South East Asia


Star Energy
 Joint Lead Manager


Star Energy
 Joint Lead Manager and
 Bookrunner


KIRIN
 Sole Financial Advisor


SAN MIGUEL
 CORPORATION


maxis
 Joint Bookrunner

Australia


nab
 Financial Advisor


Asahi
 Financial
 Advisor


ANZ
 Joint Lead
 Manager

Taiwan

 "Best M&A House in Taiwan 2009"


中國信託金融控股公司
 Chinatrust Financial Holding Co., Ltd.


CHINA STRATEGIC HOLDINGS LIMITED
 Financial Advisor


MAN SHAN


台新金控
 Taishin Holdings
 Financial Advisor


KKR AFFINITY EQUITY
 PARTNERS
 M&A Advisor, Joint Lead
 Arranger and
 Bookrunner


KUMHO ASIANA kdb
 Financial Advisor



Award-winning Investment Banking Franchise

Nomura is recognized for its market-leading strength in Asia

Recent Awards



The Banker
Investment Banking
Awards 2009

THE ASIAN BANKER®
STRATEGIC BUSINESS INTELLIGENCE FOR THE FINANCIAL SERVICES COMMUNITY



Leading Investment Bank in Asia

2005–2009 Asia Completed M&A ⁽¹⁾				2005–2009 Asia Debt Issuance ⁽²⁾			2005–2009 Asia Equity Issuance ⁽³⁾				
Rank	Bookrunner	No. of deals	Value (US\$m)	Rank	Advisor	No. of deals	Value (US\$m)	Rank	Advisor	No. of deals	Value (US\$m)
1.	Nomura	797	321,942	1.	Mizuho	1528	345,664	1.	Nomura	530	95,996
2.	Goldman Sachs & Co	372	311,879	2.	Nomura	1179	302,240	2.	UBS	310	67,843
3.	Morgan Stanley	410	308,935	3.	Daiwa	1041	250,695	3.	Morgan Stanley	283	64,111
4.	Bank of America Merrill Lynch	308	298,861	4.	Mitsubishi UFJ Securities	986	232,588	4.	Goldman Sachs	193	63,932
5.	JP Morgan	269	295,823	5.	Nikko Citigroup	660	151,866	5.	JPMorgan	252	48,834

Selected Landmark Transactions



Financial Advisor



Joint Bookrunner



Sole Bookrunner



Joint Bookrunner



Co-manager



Financial Advisor



Joint Lead Arranger



Lead Financial Advisor



Financial Advisor



Joint Bookrunner &
Joint Lead Manager



Joint Bookrunner

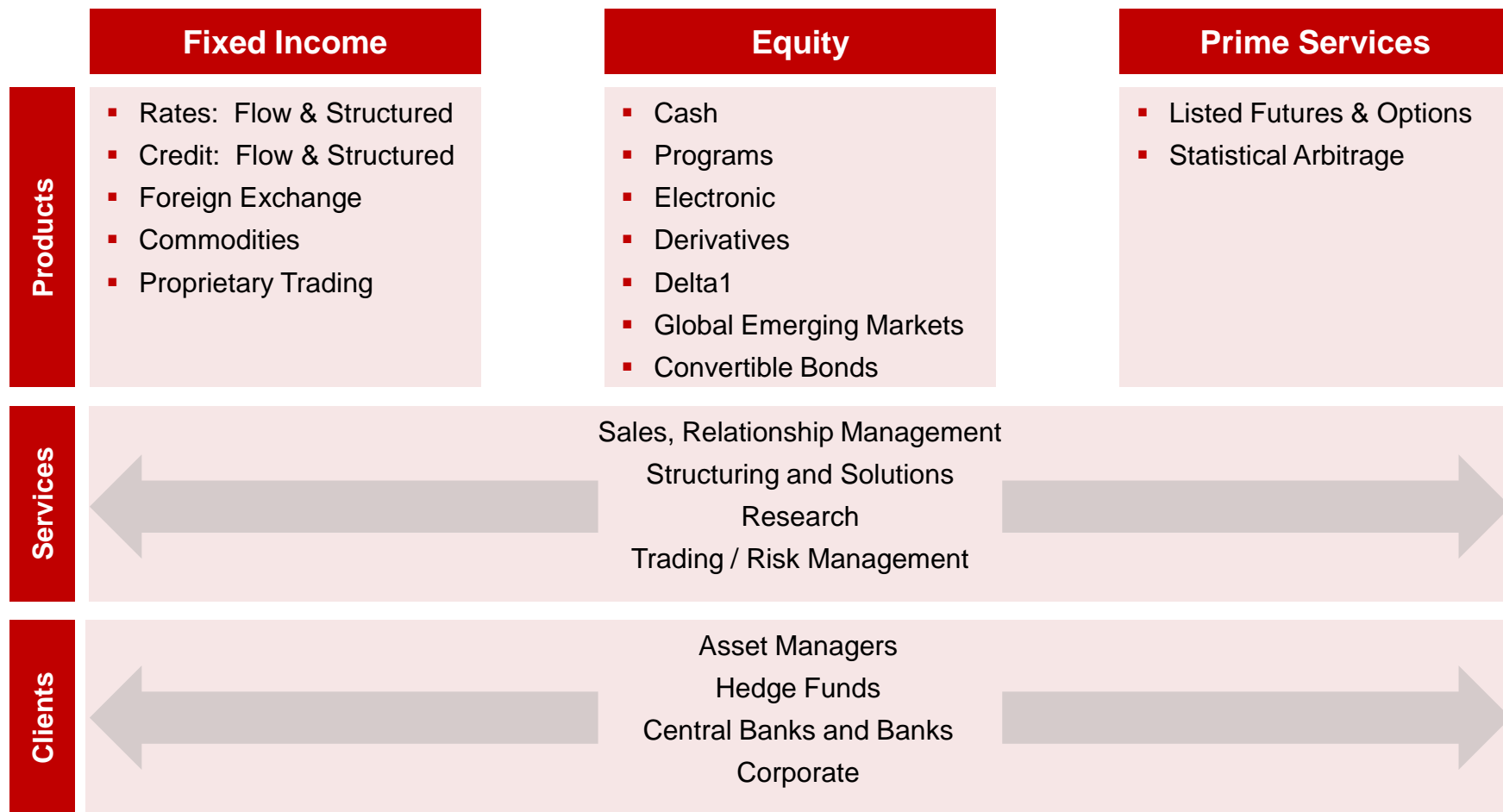


Financial Advisor

GLOBAL MARKETS



Global Markets have expanded rapidly across many product groups...



The roles and skill sets required in Global Markets are focused

What it Involves

Sales

- Solving client problems
- Generating ideas
- Delivery of firm to clients
- Developing and maintaining relationships with clients

Trading / Structuring

- Manage risk in trading books
- Execute client trades
- Create new products
- Take a view on the market

Research

- Thought leadership
- Providing market insight
- Generating investment ideas
- Meeting with clients to offer views

Who Does it Suit

- Excellent communication skills
- Strong analytical skills
- Creative thinking
- Ability to build and maintain relationships

- Strong analytical ability
- Think quickly on feet
- Work well under pressure
- Focus on detail

- Innovative thinking
- Strong analytical skills
- Ability to market (sell) ideas
- Strong writing skills



Overview of Global Fixed Income Franchise

Total ~1,500 employees in Fixed Income set up to trade with >1,500 global institutions

Europe and Middle East

- ~ 500 Employees in Fixed Income
- 20 locations
- Primary dealership in 8 countries, further 1 dealership expected
- #9 overall quality

Americas

- 250+ Employees in 3 countries
- 7 locations
- Full scale trading capabilities across rates, securitized products, credit and FX
- Primary dealer for US treasuries

Asia ex-Japan

- ~ 260 Employees over 6 countries
- 11 locations
- Top 10 Fixed Income franchise in Asia-ex-Japan

Japan









- 450+ Employees in Japan
 - Tokyo headquarters
 - Dominate retail and wholesale distribution network (171 branches)
- #1 in domestic Fixed Income market share in Japan













Note: All headcount figures are approximate.

1. Subject to regulatory approval.
2. Source: Nomura International Plc; Greenwich 2009, Finance Asia October 2009

Global Fixed Income Recognition in the Market

Asia	 2010  <ul style="list-style-type: none"> Best Investment Bank in Asia
Asia	 2010  <ul style="list-style-type: none"> Best Debt Bank Asia
Global	 2009  <ul style="list-style-type: none"> #3 Overall Quality Ranking
EMEA	 2009 Landmark Deals <ul style="list-style-type: none"> €650m Floored Floating-Rate Notes €500m CMS Floating-Rate Notes #1 CLN issuer - 25%+ market share Q109 
EMEA	United Kingdom Debt Management Office <ul style="list-style-type: none"> £3.5bn 30-year inflation linked gilt

Global	 2010  Reader's Choice FX Awards <ul style="list-style-type: none"> "The One to Watch" in FX
Asia	 2009  <ul style="list-style-type: none"> Best M&A House in Korea Best M&A House Japan
Global	 2010 Economics Research <ul style="list-style-type: none"> #1 Ranked in China #2 Ranked in AeJ #2 Ranked in Japan 
Japan	 2009  <ul style="list-style-type: none"> #1 Dealer of JGBs
Japan	 2009 



Overview of Global Equities Platform

Strength of global platform drives influence and mindshare at top institutions

Asia-Pacific

- 8,733 employees in 13 countries
- 843 employees in APAC Equities



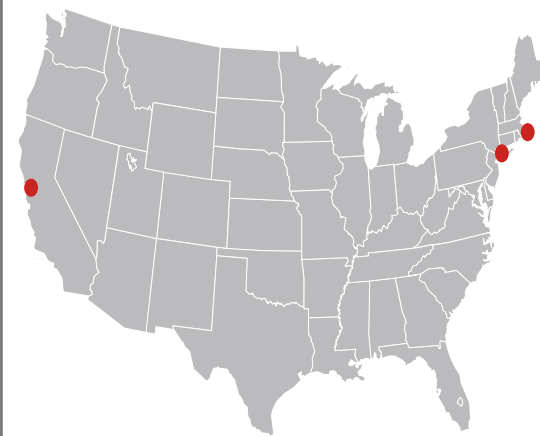
Europe

- 4,600 employees in 18 countries
- 665 employees in EMEA Equities



America

- 1,700 employees across 3 branches
- 250 employees in U.S. Equities



697 Sales, 279 Traders, 362 Research Analysts, 78 Product Specialists

1416 equities professionals and a dominant trading position drive world-class results



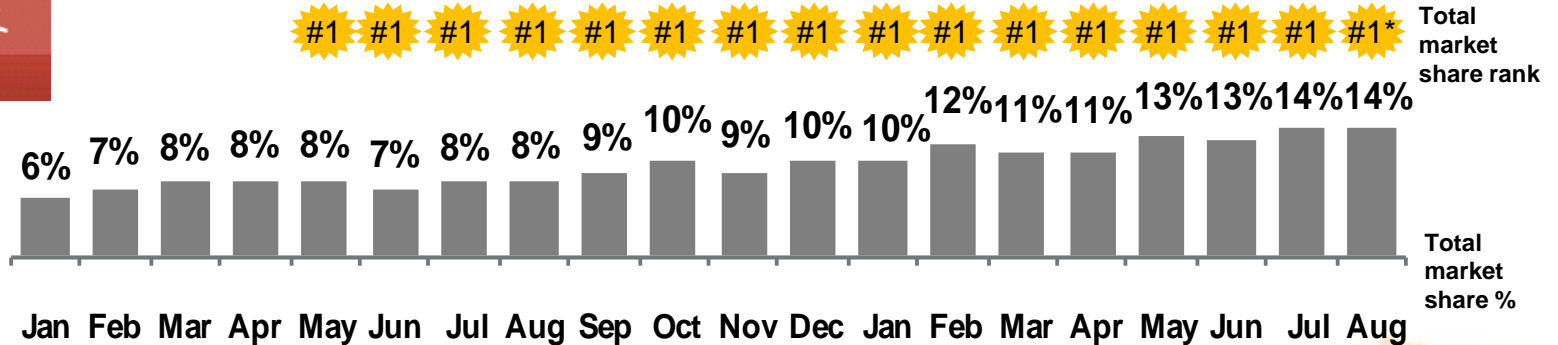
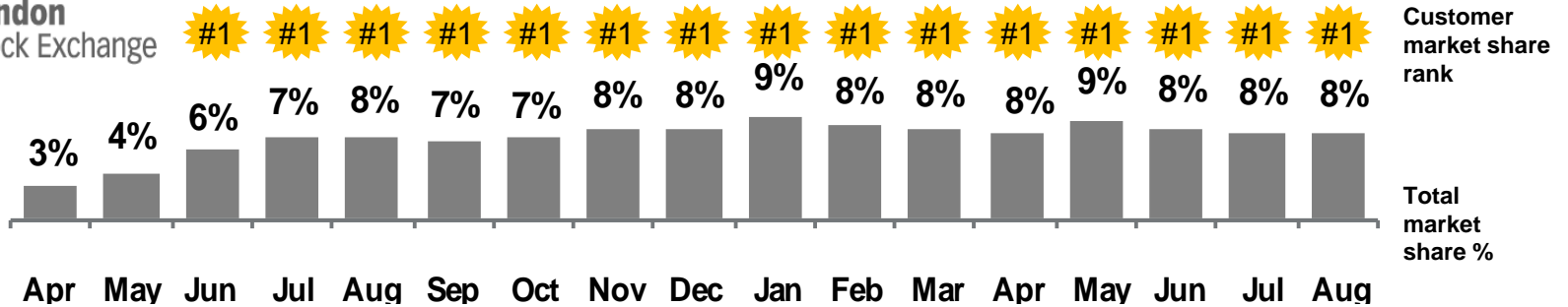
Global Equities Has Established Leading Market Shares

#1 positions in key liquidity venues

LSE & TSE Market Shares and Rank



London
Stock Exchange



¹ Internal estimate based on market share %



Summary Strengths of Nomura Global Equities

**Leading
Research House**

Japan

#1 **Institutional Investor** 2010
All-Japan Research Team

GREENWICH ASSOCIATES 2010
#1 with 15.9% weighted score

Nikkei Analyst Ranking
#1 with 20 top 3 ranked sectors

Asia

#1 **Institutional Investor** 2010
Inaugural All-China Research Team with 14 ranked analysts

#2 **Institutional Investor** 2010
All-Asia Research Team with 25 ranked teams

Europe

#2 **Institutional Investor** 2010
All-Asia Research Team with 23 ranked teams
Best Sales team on the street

**Top Liquidity
Provider**

#1  **London Stock Exchange**
Top Customer Market Share Rank*

#1  **TOKYO STOCK EXCHANGE**
Top Market Share Rank**

Top5  **eurex**
Market Share for Equity Index Options

Top10  **euronext**
Top-Ranked Liquidity Provider

source.
Best-of-Breed ETF Offering


1st Investment Bank
Launched MTF Dark Pool

**Leading Edge
Analytics/
Quant Solutions**

TradeSpex™
Quant Product

**#1 Convertibles
House**

#1  **GREENWICH ASSOCIATES** 2010
Japan Convertibles
Asia ex-Japan Convertibles

#1 **Institutional Investor** 2010
European Convertible Research

#1 Liquidity Provider in
Asia-Pacific New Issue

*Top Customer Market Share Rank as of May 2010 for LSE

**Top Market Share Rank as of May 2010 for TSE

OUR TALENT

Our Future



What makes Nomura a special place to work?

Culture

We pull together, creating a collaborative atmosphere in which we can all shine.

Growth

Our growth is unique in the market and gives us our exciting and dynamic atmosphere

Heritage

We are committed to doing the right thing for our clients, and for our growth

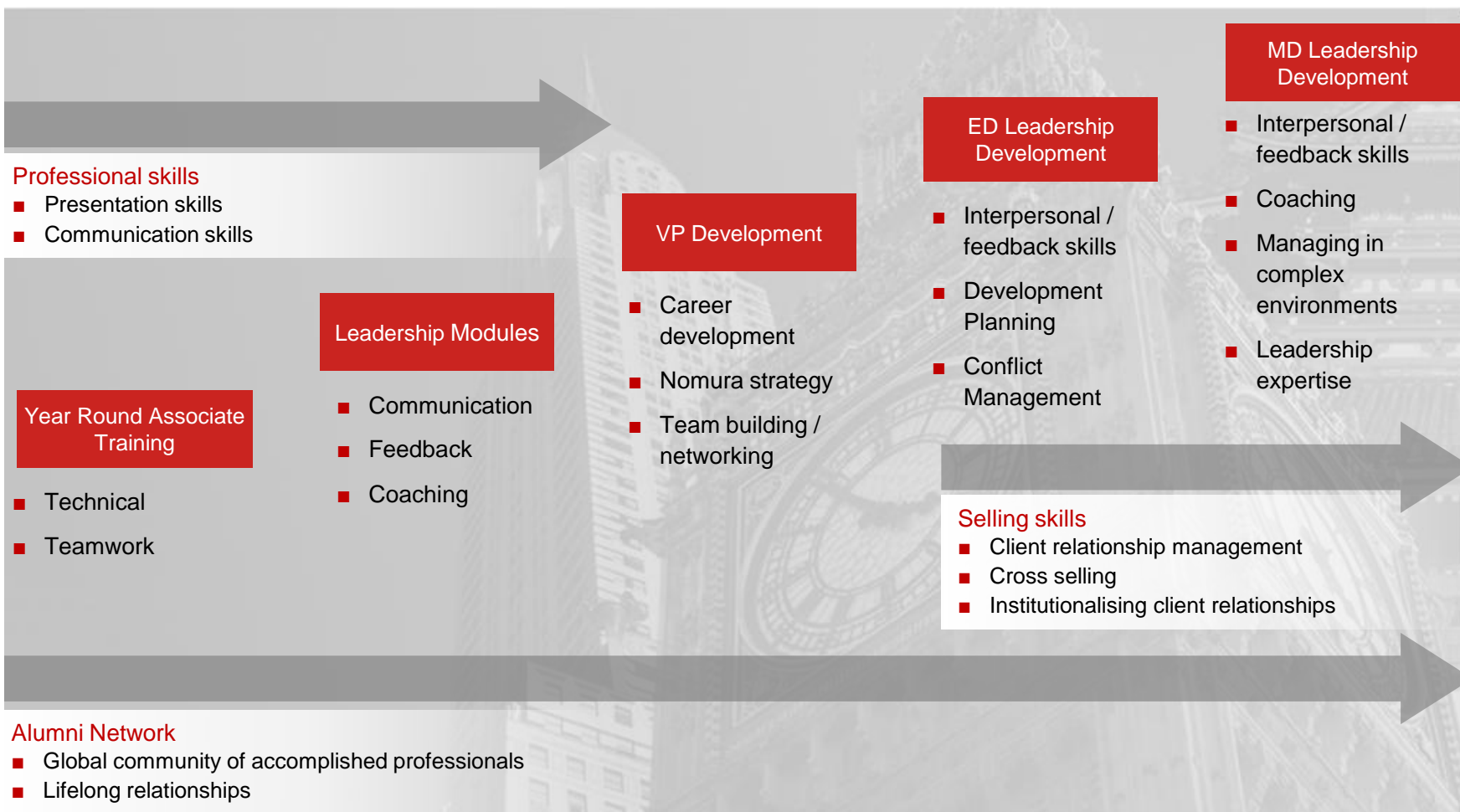
Development

No other bank can offer the experiences that we can.
You will grow quickly here!



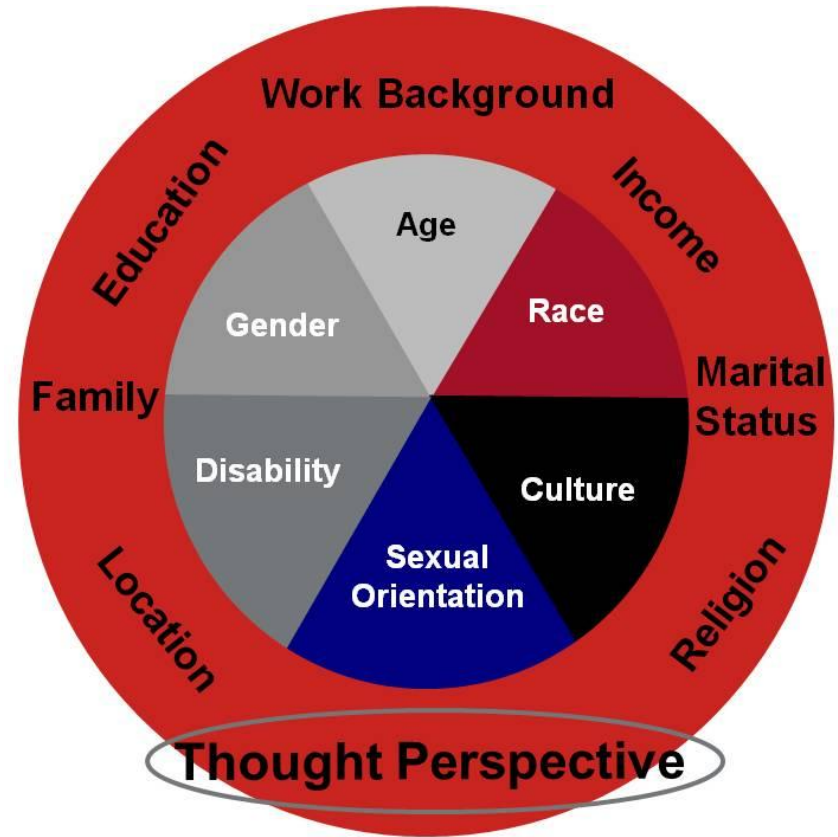
Our commitment to your career

Training, development and mobility



Diversity and Inclusion: The way we do business

- Differences embraced to create diverse thought perspective
- Building a competitive advantage and improved shareholder return
- 70 nationalities in our team where our people are valued and included
- Active employee networks:
 - WIN (Women in Nomura)
 - Life and Families
 - LGBT (Lesbian, Gay, Bisexual, Transgender)
- Underpins career development, employee engagement, recruiting and client relationships



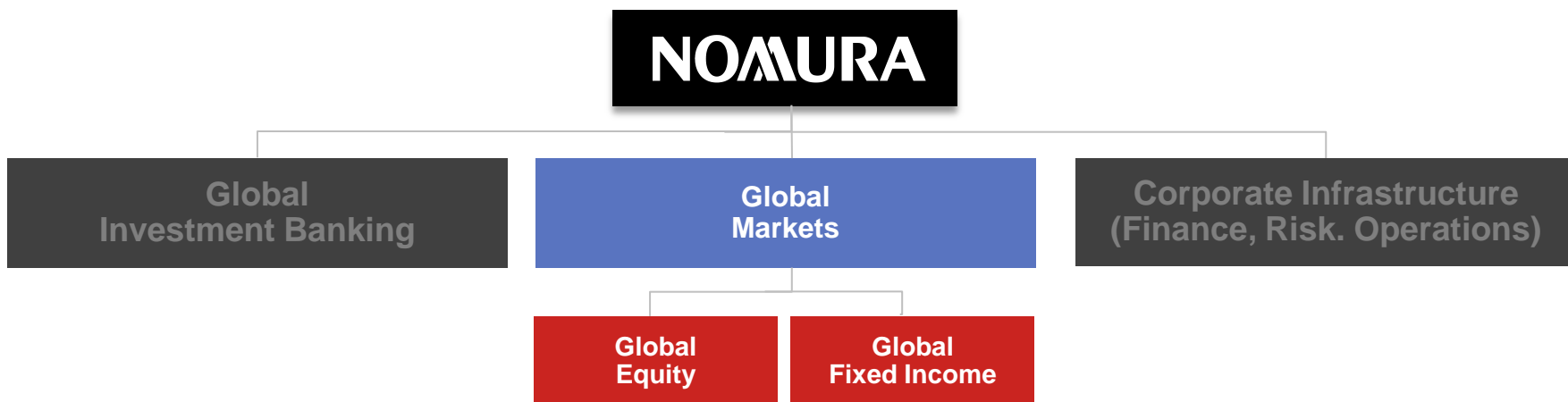
NOMURA

OUR OPPORTUNITIES

Built for you to succeed



Graduate Opportunities



Intern Analyst / Associate

- Internship placements
 - ✓ Ddesk specific within Sales, Trading, Structuring and Research; with some rotation through two business areas
- Thorough review process
- A path to full-time offer opportunities

Full-Time Analyst / Associate

- Structured and on-the-job training
- Focus on career development, coaching, and mobility
- Social and Networking activities
- A community to help you:
 - ✓ Buddies, mentors, staffers, program management team



What we are looking for....

- Problem-solving and Analytical skills
- Professional Presence
- Commitment and Drive
- Planning and Execution
- Collaboration
- Leadership



Be part of our future in Asia

Our Asia offices are actively recruiting for Asia-based 2011 full-time and internship opportunities



Asia Ex-Japan Opportunities: www.nomura.com/careers

Japan Opportunities: www.nomura.co.jp/recruit