

भारतीय प्रौद्योगिकी संस्थान मुंबई

Indian Institute of Technology Bombay

CS 6001: Game Theory and Algorithmic Mechanism Design

Week 10

Swaprava Nath

Slide preparation acknowledgments: Onkar Borade

ज्ञानम् परमम् ध्येयम् Knowledge is the supreme goal



- ► Introduction to VCG Mechanism
- ► VCG in Combinatorial Allocations
- ► Applications to Internet Advertising
- ▶ Slot Allocation and Payments in Position Auctions
- Pros and Cons of VCG Mechanism

The Vickrey-Clarke-Groves Mechanism (VCG)



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$$\begin{split} h_i(\theta_{-i}) &= \max_{a \in A} \sum_{j \neq i} v_j(a, \theta_j) \\ p_i^{VCG}(\theta_i, \theta_{-i}) &= \max_{a \in A} \sum_{j \neq i} v_j(a, \theta_j) - \sum_{j \neq i} v_j(f^{AE}(\theta_i, \theta_{-i}), \theta_j) \end{split}$$

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• Interpretation of the **payment**: sum value of others (in absence of i - in presence of i)



Utility under VCG mechanism:

$$v_i(f^{AE}(\theta_i, \theta_{-i}), \theta_i) - p_i^{VCG}(\theta_i, \theta_{-i}) = \sum_{j \in N} v_j(f^{AE}(\theta_i, \theta_{-i}), \theta_j) - \max_{a \in A} \sum_{j \neq i} v_j(a, \theta_j)$$

• Interpretation of the **utility** under VCG mechanism: marginal contribution of *i* in the social welfare



• Single Object Allocation

Type = value of the object if allocated, the agent get this value and zero otherwise

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Efficient allocation would give the object to the allocation whose reported type is highest — Consider 4 players, types $\{10, 8, 9, 5\} \implies$ item is given to player 1, and payments are: $\{9, 0, 0, 0\}$



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- Consider 4 players , types $\{10, 8, 9, 5\} \implies$ item is given to player 1, and payments are: $\{9, 0, 0, 0\}$
- This is second price auction



What is pivotal in the VCG payment?3 players having the following valuations :

	Football	Library	Museum
Α	0	70	50
В	95	10	50
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- Payments

A pays =
$$105 - 100 = 5$$

B pays = $120 - 100 = 20$
C pays = $100 - 100 = 0 \leftarrow$ **non-pivotal agent**



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 - A pays = 105 100 = 5
 - B pays = 120 100 = 20
 - C pays = $100 100 = 0 \leftarrow$ non-pivotal agent
- The agent whose presence *changes the outcome* is charged money They are the **pivotal** players



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$$a = \{a_0, a_1, a_2, \dots, a_n\}, a_i \in \Omega, a_i \cap a_j = \emptyset, \forall i \neq j$$

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• Also assume **selfish valuations**, i.e., $\theta_i(a) = \theta_i(a_i)$, agent *i*'s valuation does *not* depend on the allocations of others

VCG Mechanism in Combinatorial Allocations



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• Note, $p_i^{VCG}(\theta) \ge 0$, also $p_i^{VCG}(\theta) = \sum_{j \ne i} \theta_j(a_{-i}^*) - \sum_{j \ne i} \theta_j(a^*)$



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$$p_i^{VCG}(\theta) = \sum_{j \in N} \theta_j(a_{-i}^*) - \sum_{j \in N} \theta_j(a^*) \le 0 \implies p_i^{VCG}(\theta) = 0$$



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Definition (No Negative Externality)

For all $i \in N, \theta \in \Theta$, $v_i(a^*_{-i}(\theta_{-i}), \theta_i) \ge 0$.

efficient allocation without an agent yields non-negative value to that agent





If the allocations satisfy choice set monotonicity *and the valuations have* no negative externality, *then the VCG mechanism is individually rational.*



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utility of player
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Corollary

VCG is ex-post IR for combinatorial allocations.



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- Real-time bidding, automated bidding, decisions on the fly possible



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- Ads are complex modern internet advertising is handled via **ad exchanges**
- Small businesses can customize these ads via exchanges



• **Position Auctions:** auctions to sell multiple ad positions on a page



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- Position Auctions: auctions to sell multiple ad positions on a page
- Let $N = \{1, 2, \dots, n\}$: set of advertisers
- Let *M* = {1, 2, . . . , *m*}: set of slots, assume *m* ≥ *n*, i.e., every ad is shown; 1: best position, *m*: worst position
- Evolution of position auctions:
 - Early positions auctions ordered the ads via **bid-per-impression**
 - just for showing the ad, e.g., newspaper ads
 - all risk on the advertiser
 - Bids on clicks **pay-per-click model**
 - risk is shared by the publisher
 - ranked by **pay-per-click**
 - If shown ads are not clicked, the publisher earns nothing
 - Today's approach: Rank advertisers based on the product of the probability of a click and the bid value
 - Probability of click is called **click through rate (CTR)**
 - rank by expected revenue



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$$v_{ij} = \underbrace{p_j} \cdot \underbrace{(\rho_i v_i)}_{i \neq j}$$

position effect agent effect





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$$p_1 = 1, p_j > p_{j+1}, \forall j = 1, \dots, m-1$$





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• Position effect is assumed to be decreasing with position

$$p_1 = 1, p_j > p_{j+1}, \forall j = 1, \dots, m-1$$

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- Reported agent effect component is $\hat{\rho}_i \cdot b_i$



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- **Note:** actual implementation in practice might be different, here we discuss only the principle of its computation

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- Hence,

$$p_i^{VCG} = \sum_{j \neq i} v_j(a_{-i}^*, \theta_j) - \sum_{j \neq i} v_j(a^*, \theta_j) = \sum_{j=i}^{n-1} p_j(\hat{\rho}_{j+1}b_{j+1}) - \sum_{j=i}^{n-1} p_{j+1}(\hat{\rho}_{j+1}b_{j+1})$$
$$= \sum_{j=i}^{n-1} (p_j - p_{j+1})(\hat{\rho}_{j+1}b_{j+1}), \ \forall i = 1, \cdots, n-1, \text{ and}$$
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• This is the total expected payment, to convert this to the pay-per-click: $\frac{1}{p_i \hat{\rho}_i} p_i^{VCG}(b)$



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Never charges an agent who gets no items



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Individually rational to participate: nobody loses money

Cons of VCG Mechanism



Privacy and transparency

- it reveals true valuations/types. Two competing companies would not like to make private information public
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	А	В	Payment
1	200	0	150
2	100	0	50
3	0	250	0



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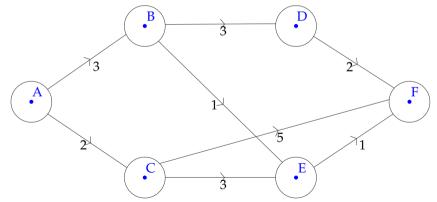
— If 1 and 2 collude and bid higher, both of them reduce their payments \implies utility increases



Not frugal: payment could be very large: VCG is guaranteed to be no deficit but can charge payments much larger than the cost



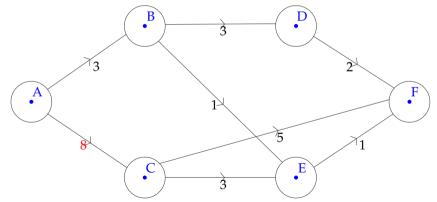
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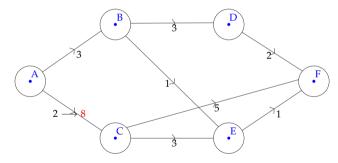
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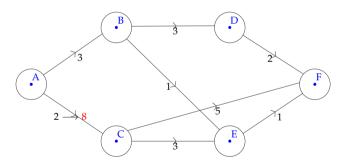


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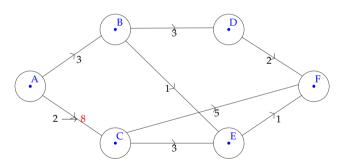


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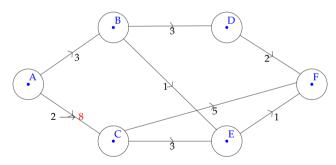


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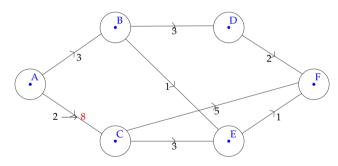


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• Revenue monotonicity violation: revenue should weakly increase with the number of players

	F	Μ	Payment
1	0	90	$0 \rightarrow 0$
2	100	0	$90 \rightarrow 0$
3	100	0	0

Nobody's pivotal

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 - If the players are partitioned into two groups and the surplus of one group is redistributed over the other group, then it is budget balanced, but the overall efficiency is compromised



Cons of VCG and Concluding Remark



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These are certain limitations that are good to know for effective use of VCG, however, it is the most widely used mechanism in the literature



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